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**REQUEST FOR PROPOSALS FOR SHORT EXPLORATORY STUDY OF**  
**BUSINESS OPPORTUNITY IN TRANSPORT FINANCE**

**Organisation: KTDfC**

**Apply By: 30<sup>th</sup> April 2021**

**Duration: 60 Days**

**About the Organization:**

The Kerala Transport Development Finance Corporation Limited (KTDfC) is a Non Banking Financial Company fully owned by the Government of Kerala. The vision of the organization is to facilitate enhancement of the existing transportation network, with SAFEST (Safe, Accessible, Feasible, Efficient, Sustainable Transport) Systems, integrating urban-rural connectivity to the best satisfaction of the people of the State by 2020.

The main objectives of the company as per the Memorandum of Association are the following:

1. Financing of transport vehicles, workshops and machinery
2. Financial arrangements for acquisition of transport vehicles and machinery
3. Assist transport or other undertakings, agencies, firms within Kerala with long, medium or short term loans for any purpose or subscribe to their share capital,

equity or preference debentures or assist in other ways (within restrictions imposed by RBI).

### **Call for Proposal:**

The State is facing multiple challenges within the transportation ecosystem ranging from increasing private passenger vehicles, lack of efficient feeder services, policy decisions faced by private transport operators, inadequate facilities for pedestrians and so on. KTDFC could see these as new opportunities to complement and supplement these in achieving the larger goal of improved connectivity in the State. KTDFC therefore invites proposals for preparing a prospecting study to assist in identifying future roles and areas of business intervention for the Corporation.

### **Eligibility Criteria:**

- Public agencies, NGOs, private institutions, academia, research institutions, think-tanks and private organizations are eligible to apply. Individuals are not eligible.
- The Society/Company/Firm should be based and legally registered in India and present with office in Kerala.
- Should have relevant experience with sufficient reports/products in the research sector for at least 5 years.

### **Proposal Submission Procedure**

Proposals must have the following sections, with a length of no more than 10 pages in aggregate:

1. Context:

2. Objectives of the study:
3. Applied research questions:
4. Research Methodology to be applied:
5. Short CV of Research Team members (Key staff):
6. Description and eligibility of the applying organization:
7. Budget Proposal (with specification of Man months):
8. A review of manpower of KTDFC to take up the fresh agenda:

**Expertise Sought:**

KTDFC primarily expects a Transportation Economist, Financial Analyst and Transportation technology specialist (each with 5 years professional experience) to contribute to 20 man days each for study. This could be used as reasonable to compute costs and CV's of key personnel may be appended.

**Period:**

From the date of inception, the study report may be submitted after interim and final presentations in 60 days.

**Presentation:**

Report has to be submitted as Indexed paragraph wise with content listing approved by the Chairman and Managing Director after 10 days of inception of study. A crisp Powerpoint presentation may also be given in soft and hard copy (5 sets) along with interim and final reports.

The findings and recommendations will be specific and numbered.

**Payment Schedule:**

15% of agreed quote on inception report after five working days of report, 35% on submission of mid-term report and tentative findings (10 page report amongst by day 15) and remaining 50% on submission and acceptance of final report.

The proposals should be submitted in English as a single PDF file before 6.00 P.M. IST, 21<sup>st</sup> April 2021 by email to [mail@ktdfc.com](mailto:mail@ktdfc.com).

Notifications of accepted proposals are expected to be announced by 1<sup>st</sup> June 2021.

By Order of the Board

Company Secretary (i/c)

Kerala Transport Development Finance Corporation Ltd,

Level 8, 6<sup>th</sup> Floor, Trans Towers,

Vazhuthacaud,

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